



William A. Cotter, III

Bill is the Chief Operating Officer for AIG Small Business, the American International Group operation responsible for providing AIG's broad array of insurance protection for the small business marketplace. In this capacity he is responsible for all products and services provided by AIG Small Business, as well as Sales & Marketing and Operational functions.

Prior to his current assignment, Bill was Senior Vice President, Chief Underwriting Officer for National Union Fire Insurance Company of Pittsburgh, Pa., a member company of the American International Group, and the nation's leading provider of Directors and Officers Liability Insurance. Bill has been with AIG for 14 years and has held a variety of claim and underwriting positions during this time. Prior to his last assignment, Bill was located in Hong Kong responsible for the Financial Lines Division of AIG's South East Asia and Greater China Regions.

Bill is a graduate of Boston College and also holds a dual MBA from Columbia University and London Business School. Bill was a founding executive of the C.V. Starr Chair for Corporate Governance in Asia at the Asian Institute of Management. He is currently a member of the Advisory Board for the Weinberg Center for Corporate Governance at the University of Delaware.

Bill is a frequent speaker and author on Director and Officer Liability issues and trends, as well as concerns regarding Corporate Governance and legislation impacting Directors and Officers Liability. In his new role he is focused on meeting the insurance needs of the small business marketplace.